



ERASMUS +

HIGHER EDUCATION CAPACITY BUILDING

Erasmus+ Project

New and Innovative Courses for Precision Agriculture (NICOPA)

Invitation to Tender for Equipment Procurement - PAL-Set (Kazakhstan)

#NICOPA/12.08/2020/KZ

Prepared by:

EXOLAUNCH GmbH

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Germany

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https://ecm-academy.de/index.php/en/

Dear Sir/Madam,

We kindly invite you to submit your tender for the supply of Equipment to the project partner universities in Kazakhstan (see the technical specifications provided in the Part-III of the maindocument) within the framework of the Project "New and Innovative Courses for Precision Agriculture"- (NICOPA), co-funded by the ERASMUS+ Programme of the European Union.

When preparing your tender, please be guided by the invitation to tender.

Please note that partial delivery of equipment for PAL-Set is possible. You can submit commercial offers for selected items from the PAL-Set.

Tenders should be submitted in English by email to info@ecm-academy.denot later than Wednesday, September 9, 2020 at 17:00 (Berlin local time).

We kindly ask you to be ensure that the tender is signed, stamped and in the **PDF** format. An acknowledgement of receipt will be sent to you accordingly.

In all cases, please add the below reference: #NICOPA/12.08/2020/KZ "Invitation to Tender for Equipment Procurement - PAL-Set (Kazakhstan)".

For any additional information, please, contact us **only** by email.

Sincerely yours,

EXOLAUNCH GmbH

Contents

Annex 1: Company Information Sheet	. 4
Annex 2: Equipment Description	. 5
Annex 3: Commercial Offer	13

Annex 1: Company Information Sheet

#NICOPA/12.08/2020/KZ "Invitation to Tender for Equipment Procurement - PAL-Set (Kazakhstan)"

Please, fill in all fields.

	Bidder s Information		
Company legal name			
Company legal address			
Company website			
Company e-mail			
Company authorized representative			
(name, address, telephone number(s), fax number(s) and e-mail address)			
Attached are copies of the following documents:			
☐ A photocopy of the trade name registration papers			

Annex 2: Equipment Description

#NICOPA/12.08/2020/KZ "Invitation to Tender for Equipment Procurement - PAL-Set (Kazakhstan)"

Please, fill in all fields.

	PAL-Set: //The table of equipment required		
#	Required Technical Specifications and Standards	Quantity	
#PAL1	Wireless solar panel and battery powered data logger	1 pc	
1	Durable and flexible data logger for all climatic conditions, powered by rechargeable batteries and a solar panel. The logger is equipped with: - rain gauge - global radiation sensor - combined air temperature and relative humidity sensor - wind speed sensor		
	Sensors layout:		
2	- 5 digital inputs: automatic sensor recognition, supporting sensor chains (max. 600 sensors)		
3	Extension connector: Radio access point or Sentek Drill & Drop or ultrasonic wind sensor or two extra chain connectors – Pessl Instruments bus cable nodes		
4	Memory: 8 MB flash memory		
5	Internet connectivity: GPRS, HDSPA, UMTS, WiFi, LTE class 1, LTE class M (Q2/2020)		
6	Alert: SMS, user configurable via website		
7	Dimensions without sensors: 41 cm L x 13 cm W x 7 cm H		
8	Weight without sensors: 2.2 kg		
9	Measuring interval: 5 minutes (by default)		
10	Logging interval: 10-120 min (user selectable)		
11	Transmission frequency: User selectable		
12	Battery: 6V, 4.5AH, Operating range: -35 °C to 80 °C		
13	Solar panel: Dimensions: 13.5 x 13.5 cm, 2-Watt solar panel		
14	Rain gauge - The mechanic consists of a magnet, which moves past a reed switch and opens or closes the circuit.		

	water due to a	very fast switching mechanics. The	
		urface of 200 cm ² is 0.2 mm	
	Sensor Type	Double tipping bucket rain gauge	
	Output	Switch signal	
	Switch	Reed contact, solid state	
	Sensitivity	1 tip per 0.2 mm or 1 tip per 0.5 mm	
	Collector		
	Surface	200 cm^2	
	Evaluation	Digital	
	Maximum Rain	12 mm/minute	
	Dimensions	185 mm diameter x 250 mm H	
	Accuracy	±5%	
		sensor - The IM506D Pyranometer is	
		measurements of global solar radiation in	
	•	prological and solar energy studies. In	
	•	ed daylight, the Pessl Instruments	
	pyranometer has f	avourable results compared to the first-	
		pe pyranometers but is priced at just a	
	fraction of the cost		
	Sensor - LI-200SZ		
		ration against Kipp and Zonen CMP3	
	under daylight.		
		x. 5%, typically 3%	
	Stability - 2% drift	on 2-year use	
15	Time to measure -	10 μs	
13	Temperature deper	ndency - 0.15% per °C	
	Cosines correction	- Sensor corrects up to 80° degrees	
	Azimuth - 1% erro	r over 360 degree at 45-degree elevation	
	Operating tempera	ture range20°C to 65°C	
	Operating relative	humidity range - 0 to 100%	
	Sensor - Photodiod	le	
	Housing - Weather	proof PAS case with acrylic diffuser,	
	stainless steel hard	ware	
	Size - 35 mm diam	eter, 45 mm height	
	Weight - 114 g		
	Evaluation - Pulse	Wide Modulation $0-80\% = 0-2000 \text{ W/m}^2$	
	Spectral range - 30		
	Combined air temp	perature and relative humidity sensor	
	Measures relativ	e humidity and temperature with	
		cy and repeatability. It has an integrated	
	data acquisition as	nd calibration history. Dew point, VPD	
	and delta T calcula	tions available.	
	Temperature senso	r - PT1000 1/3 Class B	
16	Humidity sensor -I	ROTRONIC Hygromer® IN-1	
	Accuracy with star	ndard adjustment profile at 23°C and 10,	
	$35, 80 \% \text{ rh} \pm 0.8\%$	$6 \text{ rh} / \pm 0.1 \text{ °C}$	
	Accuracy with high	h precision adjustment profile at 23 °C	
	and 10, 20, 30, 40,	50, 60, 70, 80, 90 % rh \pm 0.5% rh / 0.1	
	°C		
	and 10, 20, 30, 40,	1	

17	Resolution, AirChip3000 Typically 0.02 % rh, 0.01 °C Long-term stability < 1 % rh, 0.1°C / year Humidity response time t 63 - 3 seconds Measurement range - 0100 % rh, -100200 °C Electronics operating range -50-100 °C and 0-100 % rh Output signals Serial port RS485 Audit trail & electronic records FDA 21CFR Part 11 and GAMP compliant Power supply & consumption 3.2 V / 4 mA Housing/probe material Polycarbonate Filter Polyethylene insert, polycarbonate cage Standards CE-compliant 2007/108/EG Wind speed sensor - IM512CD is a cup type anemometer for low cost and long term, accurate wind measurements for all kinds of use. It calculates average wind speed in the specific time period. Range - 0 to 50 m/s, gust survival 60m/s Sensor - 12 cm diameter cup wheel assembly, 40 mm diameter hemispherical cups Turning Factor - 75 cm Distance Constant (63% recovery) - 2.3 m Threshold - 1.1 m/s Transducer - Stationary Coil Transducer Output - AC sine wave signal induced by	
	•	
#PAL2	Chain Node Interface	1 pc
1	External Box	-
2	Possible connections (up to 6 soil sensors): - 1 Pessl Instruments sensor - 4 Watermark sensors - 1 soil temperature sensor	
#PAL3	Chain Node Interface	1 рс
1	SDI12 Chain Node Interface	
2	Possible connections (up to 2 soil sensors): • Sentek Drill & Drop different types	

#PAL4	Soil Temperature Sensor	1 pc
1	Temperature sensor The Soil Temperature Sensor is a PT1000 in a waterproof stainless-steel housing.	
2	The sensor output is a duty-cycle signal.	
3	Operating temperature range: -30°C to +75°C Supply DC Voltage (range): 4,57 – 7 V	
4	Accuracy: ±0.1 °C (-30 °C to +75 °C)	
5	Supply current max. 200 µA	
6	Calibration error max. 0.25 °C (23 °C)	
7	Long term drift max. 0.1 °C	
8	Data transmission: Rs 485 Digital signal (temperature data sent on demand of iMETOS main board)	
#PAL5	Irrometer Watermark Soil Moisture Sensor	1 pc
1	Part	
2	Size: 2.2 cm diameter x 5 cm length	
3	Measuring Principle: Soil water tension correlated with electrical resistance in granular matrix	
4	Working range: 0 to 200 kPa	
5	Precision: 5%	
6	Evaluation: Analog	
7	Cable: 5 meters	
#PAL6	Irrometer Tensiometer	1 pc
1	Part	
2	Instrument body materials - Butyrate body, ceramic tip, neoprene stopper	
3	Weight - 30 cm weights 0.439 kg. It increases 0.114 kg per 30 cm	
4	Ceramic tip - White tip - used for most soil types	
5	Operating suction - 0-90 kPa	
6	Operating temperature range - 0°C to 50°C	
7	Reservoir dimensions - Height: 120-130 mm including cap;	
8	Diameter: 51-55 mm including cap Rody tube dimensions. Length: ranges from 15 to 90 cm.	
O	Body tube dimensions - Lenght: ranges from 15 to 90 cm	

	Diameter: 22 mm	
#PAL7	Soil moisture sensor	1 pc
	Volumetric water content (VWC):	
	- Range: 0-0.57 m3/m3 (0%-57% VWC)	
	- Resolution: 0.0008 m³/m³ (0.08% VWC) in mineral soils from 0–0.50 m³/m³ (0%–50% VWC)	
1	- Accuracy: With standard calibration equation, 0.03 m³/m³ (3% VWC) typical in mineral soils that have solution electrical conductivity <10 dS/m	
	NOTE: With soil-specific calibration, ± 0.02 m ³ /m ³ ($\pm 2\%$ VWC) is typical in any soil	
2	Dimensions: 16.0 cm (6.3 in) length; 3.3 cm (1.3 in) width; 0.8 cm (0.3 in) height	
3	Prong length: 10 cm (3.94 in)	
4	Operating temperature range: -40 to 50 °C	
5	Cable length: 5 m, 10 m	
	Supply voltage (VIN to GND):	
6	- Minimum: 3.6 VDC at 12 mA	
	- Maximum: 15 VDC at 20 mA	
7	Measurement duration: Maximum 10 ms	
8	Temperature accuracy: ±0.3	
9	Output: Analog and digital	
#PAL8	Drill & Drop probe SE	1 pc
1	Probe lengths 60 cm (24") / 90 cm (36") / 120 cm (48")	
	Number of sensors:	
2	6-12 for each type of measurement placed at each 10 cm: 6-12x soil temperature, 6-12x soil moisture, 6-12x salinity (VAC)	
3	Outer Probe Diameter (Top-Bottom: 27-29.5 mm / 26-30 mm / 24.5-29.5 mm	
4	Moisture (VWC) range - Oven dry to saturation	
5	Method: Capacitance based technology	
(Resolution:	
6	Moisture (VWC):1:10000	

	Salinity (Triscan) (VIC, Volumetric Ion Content):1:6000	
	Temperature: 0.3 °C	
7	Moisture precision: ±0.03 % vol.	
8	Temperature accuracy: ±2 °C at 25 °C	
9	Operating temperature range: -20°C to +60°C	

#PAL9	Single camera	1 pc
	Sensors & lens:	
	- Image Processor: Novatek NTK96660 high- performance processor	
1	- Image Sensor: 16MP Sony EXMOR R CMOS BSI image sensor	
	- Lens: 70 Ultra-low distortion glass lens / F2.8 Aperture	
	- G Sensor: High performance g-sensor	
2	Display: 1,5" LCD display	
	Size & Weight:	
3	- Dimensions: 59 mm x 30 mm x 41 mm (same as GoPro)	
	- Weight: 64 g	
	Battery:	
4	- Rechargeable high-density lithium-ion battery (950mAh)	
-	- Up to 90 minutes of recording on 1080p 60fps	
	- Charging through USB port	
	Ports:	
_	- Micro USB Port	
5	- Micro HDMI Port	
	- Micro SD Card Slot	
6	Storage: Compatible with Micro SD card (up to 64GB) Class 10 and above	
	Connectivity:	
7	- WiFi (range: up to 100 m)	
	- Bluetooth 4.0 (range: up to 10 m)	
o	Video Format & Resolutions:	
8	- Video Compression Format: High-definition	

	H.264 image encoding	
	- Video Format: MP4	
	- Resolution:	
	• 2160P @ 24 fps	
	• 1440P @ 30 fps	
	• 1080P @ 60/48/30/24 fps	
	• 960P @ 60/48 fps	
	• 720P @ 120/60/48 fps	
	• 480P @ 240 fps	
	Audio:	
9	- Built-in microphone	
	- External microphone supported	
	Photo:	
	- 16 Megapixels	
10	- 4608 x 3456 Maximum resolution	
	- 2 - 60s Time-lapse mode	
	Features:	
	- External trigger through micro HDMI (RC servo PWM signal)	
11	- AV output	
	- RAW output	
	- Manual white balance	
	- Gyro image stabilization	
#PAL10	Multispectral-Camera	1 pc
1	Weight: Altum + DLS 2: 406.5 g (14.34 oz), Altum: 357 g (12.6 oz), DLS2: 49 g (1.73 oz), Wi-Fi Adapter: 2 g (0.07 oz), USB stick: 9 g (0.32 oz)	
2	Dimensions: 8.2 cm x 6.7 cm x 6.45 cm, (3.2 in x 2.6 in x 2.5 in)	
3	External Power: 4.9 - 25.2 V	
4	Power Input: 5.5/7.0/10 W (standby, average, peak)	
5	Spectral Bands: Blue, green, red, red edge, near infrared (NIR)	
6	RGB Color Output: High-resolution, global shutter,	

	aligned with all bands	
7	Thermal: LWIR thermal infrared8-14um. Radiometrically calibrated	
8	Sensor Resolution: 2064 x 1544 (3.2 MP per EO band) at 120 m (400 ft) AGL 81cm per pixel (thermal) at 120 m	
9	Capture Rate: 1 capture per second (all bands), 12-bit RAW	
10	Interfaces: Aircraft: Trigger input, top of frame out, 1 PPS out. 3.3V isolated IO, 2x USB 3.0 SuperSpeed ports for WiFi or Ethernet and USB 3.0 Storage	
11	Field of View: 48° x 37° (multispectral), 57° x 44° (thermal)	
12	Focal lenght: 8 mm multispectral, 1.77 mm thermal	
13	Storage: USB 3.0 compatible storage devices	

#PAL11	Handheld Crop Sensor	1 pc
	Key Benefits:	
	- Addresses field variability	
	- Determines fertilizer rates by using the current crop condition	
1	 Adjusts application rates automatically based on readings taken by the sensors as applicator travels through the field 	
	- Can often be used with existing rate control systems	
	- Works in any weather condition—day or night	
	- Easy to install, easy to calibrate, easy to use	
	Trimble Display Compatibility:	
2	- TMX-2050™ display	
	- FmX® integrated display	
3	The sensor emits brief bursts of red and infrared light and then measures the amount of each type of light that is reflected back from the plant	
4	The sensor continues to sample the scanned area as long as the trigger remains engaged	
5	The sensor displays the measured value in terms of an NDVI reading (ranging from 0.00 to 0.99) on its LCD display screen	

6	High-quality optical sensor to instantly measure plant vigor	
7	Easy-to-read display, even in sunlight	
8	Simple pull-type trigger and comfortable hand grip	
9	Micro USB charging port	

Annex 3: Commercial Offer

Note –

The Company must accomplish the commercial offer for equipment on its letterhead clearly showing the companies complete name and address.

To: EXOLAUNCH GmbH, address: Reuchlin Str. 10, 10553 Berlin, Germany

Commercial offer for the equipment supply within the framework of the project

New and Innovative Courses for Precision Agriculture (NICOPA)

#NICOPA/12.08/2020/KZ "Invitation to Tender for Equipment Procurement - PAL-Set (Kazakhstan)"

Name of Company	Name	of Con	npanv		
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PAL-Set

Item	Description	Quantity (pcs) for 1 University	Unit Price (EUR)	Total Price per item (EUR) for 1 University	Grand Total Price per item (EUR) for 3 Universities
1	2	4	5	6=4 x 5	7
#PAL1	Wireless solar panel and battery powered data logger	1			

#PAL2	Chain Node	1		
	Interface			
#PAL3	Chain Node	1		
	Interface			
#PAL4	Soil Temperature	1		
π1 AL4	Sensor			
#PAL5	Irrometer Watermark	1		
#I ALS	Soil Moisture Sensor			
#PAL6	Irrometer	1		
πIALO	Tensiometer			
#PAL7	Soil moisture sensor	1		
"TILL"				
#PAL8	Drill & Drop probe	1		
	SE			
#PAL9	Single camera	1		
		1		
#PAL10	Multispectral-	1		
	Camera			
#PAL11	Handheld Crop	1		
	Sensor			
	Total Amount (Euro)	excluding V	AT	

Total amount in words (for 1 University):
Grand total amount in words (for 3 Universities):
If there is a discrepancy between words and figures, the amount in words shall prevail
Warranty conditions:
Delivery conditions:
Delivery period: days from the date of signature of the contract
Name
In the capacity of

Signed
Duly authorized to sign the company for and on behalf of
Date
Stamp